

INNOVOTECH REPORTS RESULTS FOR ITS FIRST QUARTER ENDED 31 MARCH 2024

Edmonton, Alberta, 21 May 2024 – [Innovotech Inc.](#) (“the Company”, TSX-V: IOT) has recorded a first quarter loss of \$102,201. Revenues of \$313,976 were up 22.79% over Q1-2023 with strong growth in contract research fees from new and existing clients. Innovotech is carrying increased G&A expenses of \$315,516, versus \$220,381 in Q1-2023, contributing to the Q1-2024 loss. Innovotech’s higher G&A expenses reflect the addition of technical staff and expanded laboratory capacity to meet anticipated demand for laboratory services.

R&D costs are partially offset by a new, non-repayable contribution awarded from NRC-IRAP. The grant funds \$75,000, paid as a reimbursement for technical personnel salaries with distributions beginning in January 2024 and lasting until 31 March 2025 for dedicated projects.

“We are investing in growth to support our industry-leading antimicrobial testing services and products.”, says Craig Milne, CEO. “We are a trusted partner for several global medical device companies, and we continue capitalizing on our 20-year history and deep industry expertise as we grow our service and product sales.”

Q1-24 Revenue & Gross Profit

Period	Q1-2024	Q1-2023	% change
Contract research fees	268,745	182,269	+47.44%
Product Sales	45,231	73,423	-38.40%
Gross revenue	313,976	255,692	+22.79%
Cost of sales	93,819	87,888	+6.75%
Gross profit	220,157	167,804	+31.20%
Gross profit (%)	70.12%	65.63%	+6.84%

Q4 Operating Expenses & Net Income

General & administrative	315,516	220,381	+43.17%
Sales & marketing	7,242	7,622	-4.99%
Research & development	21,186	23,951	-11.54%
Grants	(15,171)	-	
Operating Expenses	328,773	251,954	+30.49%
Fair value adjustment on financial instrument	4,412	-	
Interest expense	-	(445)	
Interest income	2,003	1,590	25.97%
Net Income (Loss)	(102,201)	(83,005)	+23.13%

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About Innovotech Inc:

Innovotech is a Canadian biotechnology company owning proprietary intellectual property, conducting contract research, and owning and providing proprietary devices for testing in multiple applications in microbiology and can be found online at www.innovotech.ca.

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